

# How to bluff your way into Zero Trust

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WHY2025

# No implicit trust, only 'allow' rules

- “All breaches happen inside an allow rule” – John Kindervag
- “We trust everything in our datacenter” -> Insider threat
- “Describe trust explicitly”
- .. But how? The devil is in the details
- .. Technology neutral?
- .. Abstract, versus actual rules? So it can be understood by non-tech?

# History and status

- John Kindervag @ Forrester (Chewy Centers - 2010)
- US Executive order 14028, from 2021
  - Not (yet) cancelled, in contrast to the AI order
- Yearly DoD online symposium 2024:2000 -> 2025:4000 attendance
- Lots of public DoD material
- US Air Force detailed strategy and roadmap
- CCZT: Certificate of Competence in Zero Trust
- Products? Yes, but not one to rule them all

# Major use cases & benefits

- VPN replacement
- Cloud (and micro-segmentation)
- DevOps
- Admin access
- Business process
- 3rd party / supply chain
- (YMMV)
- Better security
- Cheaper security
- Easier compliance
- Better UX
  - Less re-authentication
  - Faster provisioning
- Cheaper licensing
- ...

# But really ...

- Trust is a vulnerability
- It is about reducing assumed trust
- Does the packet adequately represent the person (or agent)?

Fine grained allow rules on  
the protect surface

# ZT: Attack versus protect surface



**Datacenter:  
Attack surface**

**Server:  
Protect surface**

# Where does ZT live?

- in the workloads
- in the hypervisors
- in the SDN controllers
- in the network fabrics
- ... and possible more places



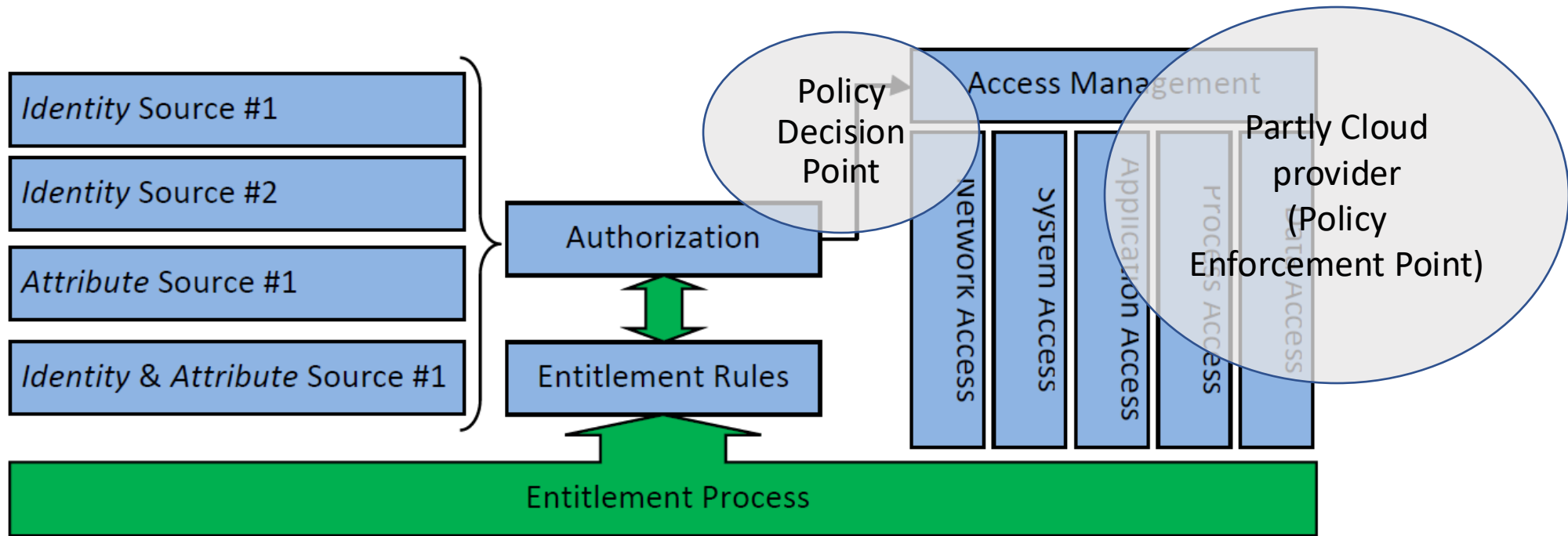
# Buzzwords: DAAS elements is what you want to protect

- Data – what you want to protect
- Applications – holds data, and controls access
- Assets (e.g. devices) – runs code, possibly malicious code (i.e. unauthorized applications)
- Services – externalised applications

# Key concepts PDP and PEP

- Policy Decision Point
  - Policy Enforcement Point
  - .. And subdivisions of those
  - Various historical sources ..
- 
- RFC2748 (2000) <https://datatracker.ietf.org/doc/html/rfc2748>
  - [https://en.wikipedia.org/wiki/Common\\_Open\\_Policy\\_Service](https://en.wikipedia.org/wiki/Common_Open_Policy_Service)
    - Introduces outsourcing and provisioning model between PDP and PEP
    - Originally for QoS policies
  - Cisco & Checkpoint use this in their network product documentation, history unknown.

# PDP and PEP



*Figure 1: Generic Identity, Entitlement & Access Management System*

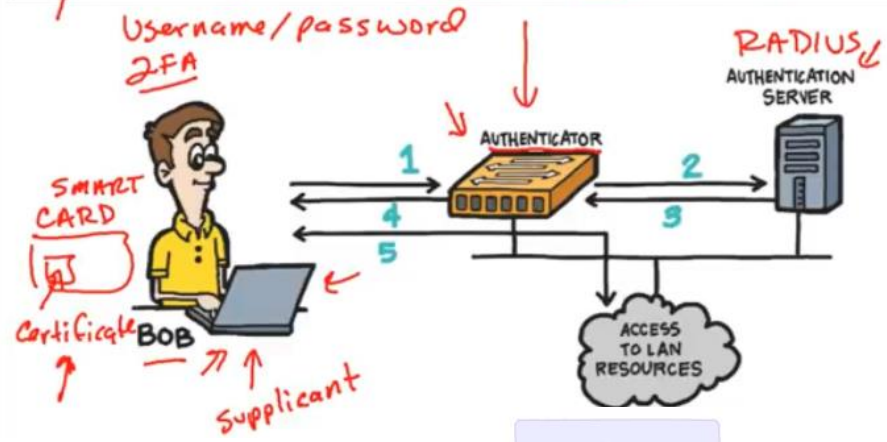
Source: CSA guidance v3

# Why separate PEP and PDP?

1. Distributed PEPs
  - Latency
  - Volume
2. Different PEP technologies
3. Cost
4. ...

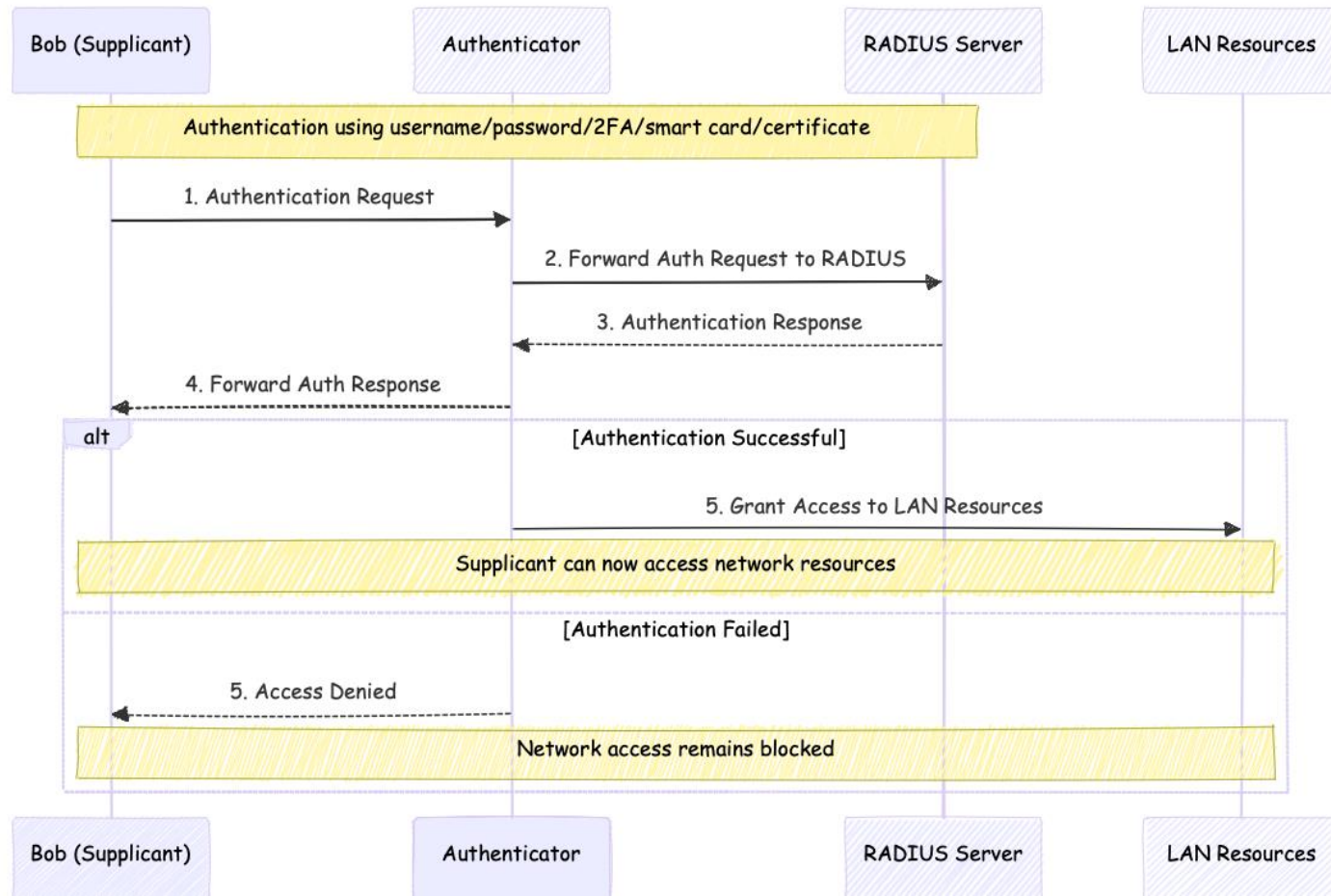
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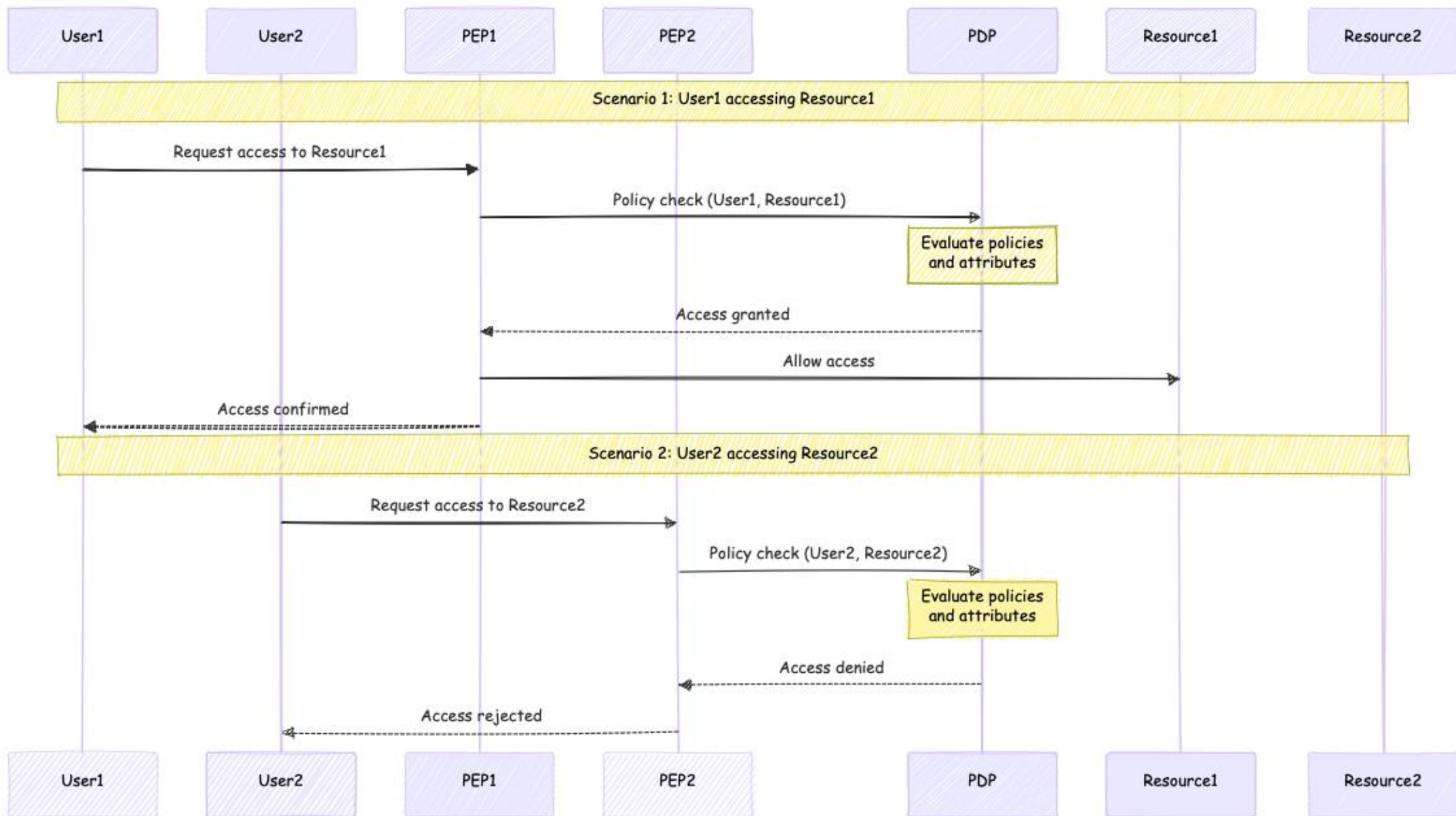
## NAC Network Access Control



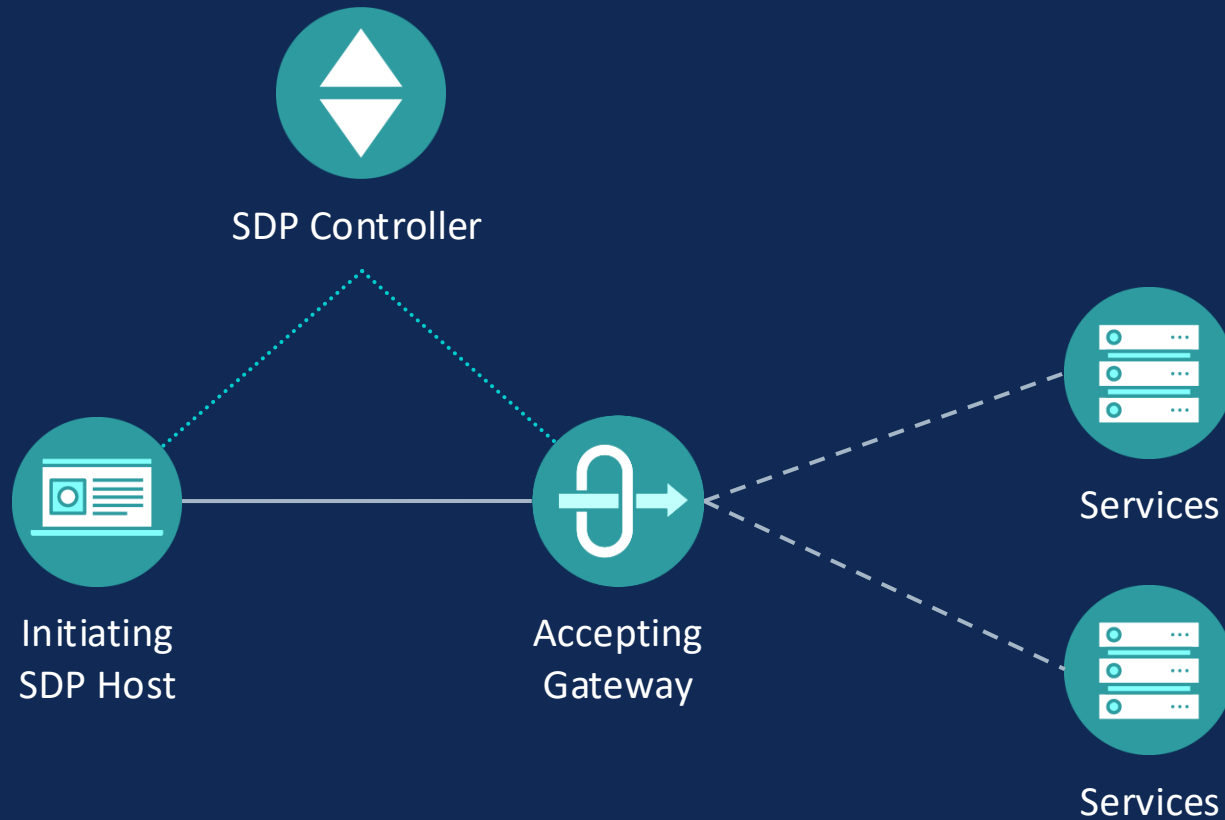
PEP = Authenticator

PDP = Authentication server (RADIUS)





# Software Defined Perimeter & Zero Trust Architecture



## SDP is an approach to Zero Trust

- Controllers online
- Mutual TLS to controller
- Mutual TLS to controller
- List of authorized accepting hosts determined
- Accept communication from initiating host
- Receive list of IP's of accepting hosts
- Mutual TLS tunnels

- ..... Control Channel
- Secure Data Channel
- - - Insecure Data Channel

BUT, how do we write the rules?



# Detailed entitlement matrices are a control, with multiple attributes as input for access decisions.

Claim / Attribute	Corporate HR Managers Access	User Corporate Access	Corporate HR Managers Home Access (Corp. Laptop)	User Home Access (Own Device)
ID: Organization Id	Valid	Valid	Valid	No
ID: User Identifier	Valid	Valid	Valid	Valid
ID: Device	Valid	Valid	Valid	No
Attrib: Device is clean	Valid	Valid	Valid	Unknown
Attrib: Device is patched	Valid	Valid	Valid	Unknown
Attrib: Device IP (is on corp. net. ?)	Valid	Valid	No	No
Attrib: User is HR manager	Valid	No	Valid	No
Access Result	Read/write access to all HR accounts	Read/write access to users HR account only	Read/write access to users HR account only	Read-only access to users HR account only

Sample HR application entitlement matrix. From CSA Guidance version 3.  
Read this as follows. Check all ID and Attributes (Valid or not). Select first column that matches. The bottom row will give the authorization verdict.

# Kipling Method

- The Kipling Method in the context of Zero Trust refers to using Rudyard Kipling's "six honest serving men" (Who, What, When, Where, Why, and How) as a framework for creating Zero Trust policies.

# NSTAC report: Kipling Method

- A method for Zero Trust policy creation.
- A Layer 7 (application) technology determines what traffic can transit the micro-perimeter at any point in time and prevents unauthorized access to the defined protect surface.
- Describes the Who, What, When, Where, Why, and How of resource access:
  - Who should be allowed to access a resource?
  - What application is the asserted identity allowed to use to access the resource?
  - When is the asserted identity allowed to access the resource?
  - Where is the resource located?
  - Why is the user (the Who) allowed to access the resource?
  - How should traffic be processed as it accesses a resource?

***That is all it says. No examples.***

# The Kipling Method of Zero Trust Rule Writing

Who	What	When	Where	Why	How
Resource Validation	Application Validation	Time Limitations	Location	Environment	Flow Validation
Ex -Identity Attributes	Application Name	Ex -Working Hours	Workload Location	Protect Surface	Workload Metadata
Ex -Workload Name	Ex -AD	Ex -Anytime	Ex -New York	DAAS Element	Metadata Analysis
Ex -OT Asset Name	Ex -AD_Port Range		Ex -Azure	Ex -Test Environment	
Ex -Endpoint Name	Ex -AD Process ID		Ex -Remote	Ex -SCADA	

IF Who = AD\_Admins, What = AD\_App\_Validation, When = Anytime, Where = Domain Controller (On Prem or Cloud), Why = Protect Surface Tag, How = AD\_Meta, THEN Allow

*OK, but where do we enforce this?*  
*‘why’ not consistent*

Zero Trust Masterclass Zurich 2024.  
John Kindervag, and Illumino

# Zero Trust Security by Jason Garbis

This book identifies:

- Subject criteria (who)
- Action (what)
- Target (where)
- Condition (when, who, ...)

# Example Garbis

Our first example policy is the one we introduced in Chapter 3, when we first explained the policy model, shown in Table 17-2.

**Table 17-2.** *Sample Policy—User Access to Billing Application*

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**Policy:** Users in the Billing department must be able to use the Billing web application

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**Subject** Users who are members of the group Dept\_Billing in the Identity Provider.

**Criteria**

**Action** Users must be able to access the Web UI on port 443 over HTTPS.

**Target** The billing application with the FQDN billing.internal.company.com.

**Condition** Users may be on-premises or remote.

Remote users must be prompted for MFA prior to access (at time of authentication) or once in each 4-hour window.

Users must be accessing this application from a company-managed device with endpoint security software running.

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In this case, the subject criteria will assign this policy to users who are members of the specified identity provider group, Dept\_Billing. Note that in this organization, only

# In more detail

Element	Description
Subject	The entity performing (initiating) actions. Subject must be authenticated identities
Criteria	Criteria designate the subjects to whom this policy applies
Action	The activity performed by the subject to whom this policy applies
Target	The object (resource) that the action is being performed upon
Condition	The circumstances under which the subject is permitted to perform the action upon the target

Attributes, which are input to criteria and conditions, can be derived from identities, devices, and target resources, among others.

The overarching question then always is: how do we know these things, at the moment of truth (i.e. the PEP).

# Flashback time

```
-rw-r--r-- 1 root root 1701 Aug 27 2023 /etc/passwd
```

Element	Description
Subject	Effective Userid, Grouid
Criteria	User id, group membership
Action	Read, write, execute
Target	/etc/passwd
Condition	The circumstances under which the subject is permitted to perform the action upon the target



# Kubernetes example: allow rule

```
# networkpolicy2.yaml
kind: NetworkPolicy
apiVersion: networking.k8s.io/v1
```

```
metadata:
```

```
  name: web-allow
```

Rule name

```
spec:
```

```
  podSelector:
```

```
    matchLabels:
```

```
      app: busybox1
```

Destination

```
  ingress:
```

```
    - from:
```

```
      - podSelector:
```

```
        matchLabels:
```

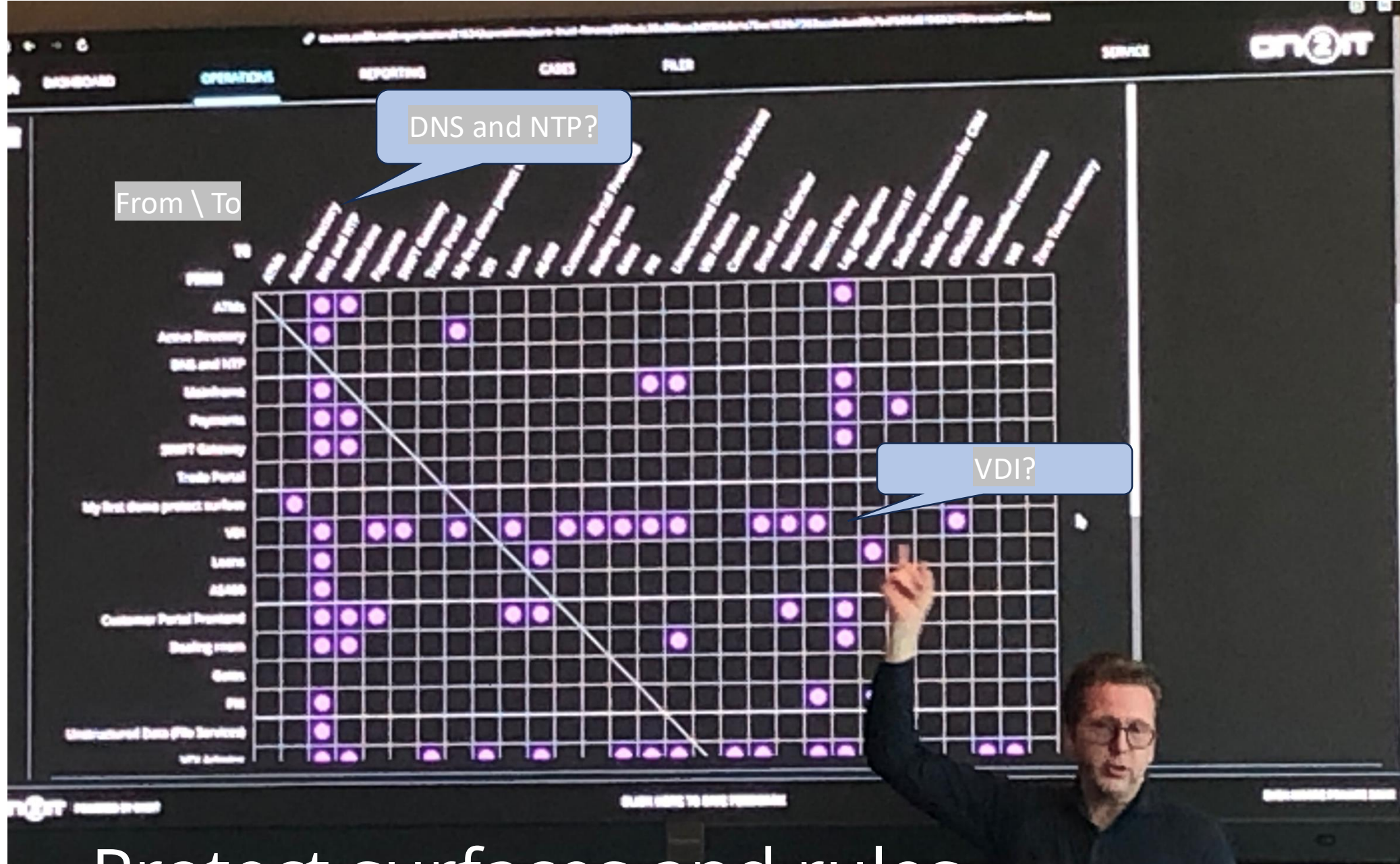
```
          app: busybox2
```

From all pods that match this label,  
deny the rest

PEP and PDP are both inside Kubernetes,  
though the Policy Administrator could  
reside in e.g. ArgoCD

# Unifying the terminology, ...

- CCZT: talks about PEP & PDP
- SDP talks about Controllers and Accepting Hosts
- What else...
  - Kipling? Attributes?
- Zero Trust Architecture as defined by NIST, originally in the SP 800-207, and then further elaborated in SP 1800-35B draft: talk about PEP PDP etc.



Protect surfaces and rules

# More rules of thumb?

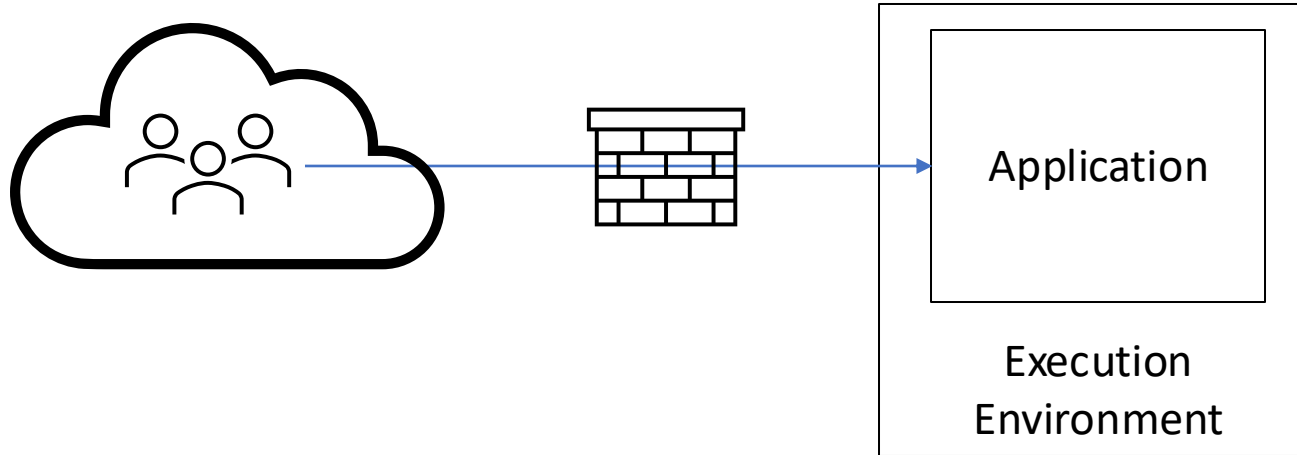
- Get rid of specific deny rules.  
Only keep deny all. If you ever see the word *block* or *deny* without 'all', you have an opportunity to reduce implicit trust.
- Monitor the blocked stuff.  
Don't trust a test (or rule) that you have not seen fail (principles of test-driven design).

# AI and Zero Trust

- Never trust what comes out of an LLM
- Never trust an LLM with any credentials
- E.g. My claude code accesses my github only through gh, and cannot access the credentials that gh uses for that.

# Retrofitting Zero Trust

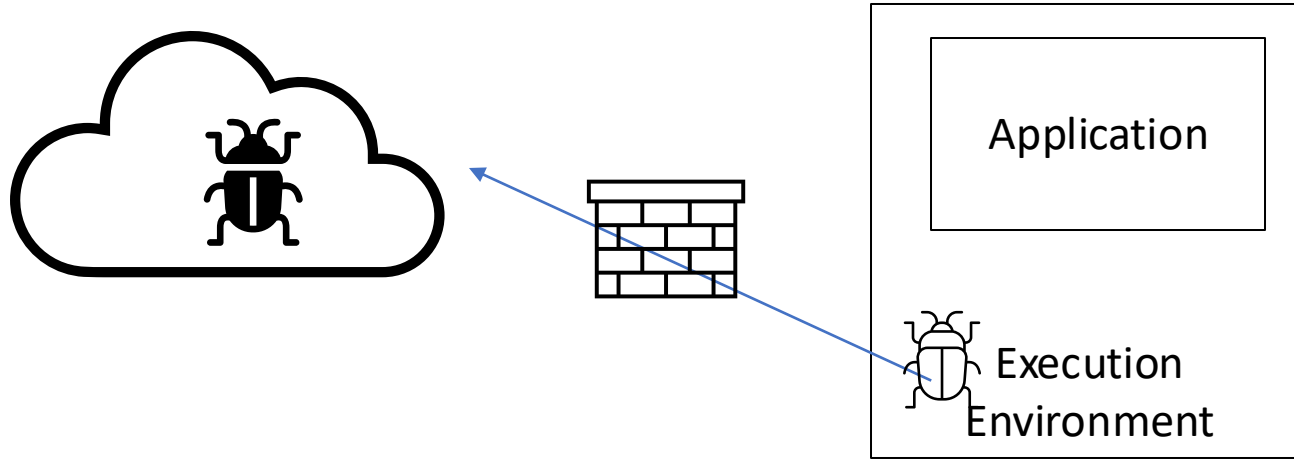
Note, each control boundary can be a PEP (Policy Enforcement Point)



Additional controls - exfil

- Who? 4-eyes for large downloads?
- When? Time of day
- Where? Source IP filtering?
- Why? Only allow specific users

Note, each control boundary  
can be a PEP (Policy  
Enforcement Point)



Additional controls –  
reverse allow

- Who? To which server?
- When? Note: logging and monitoring happens all the time
- Where? In the firewall
- Why? Exfil of sensitive data

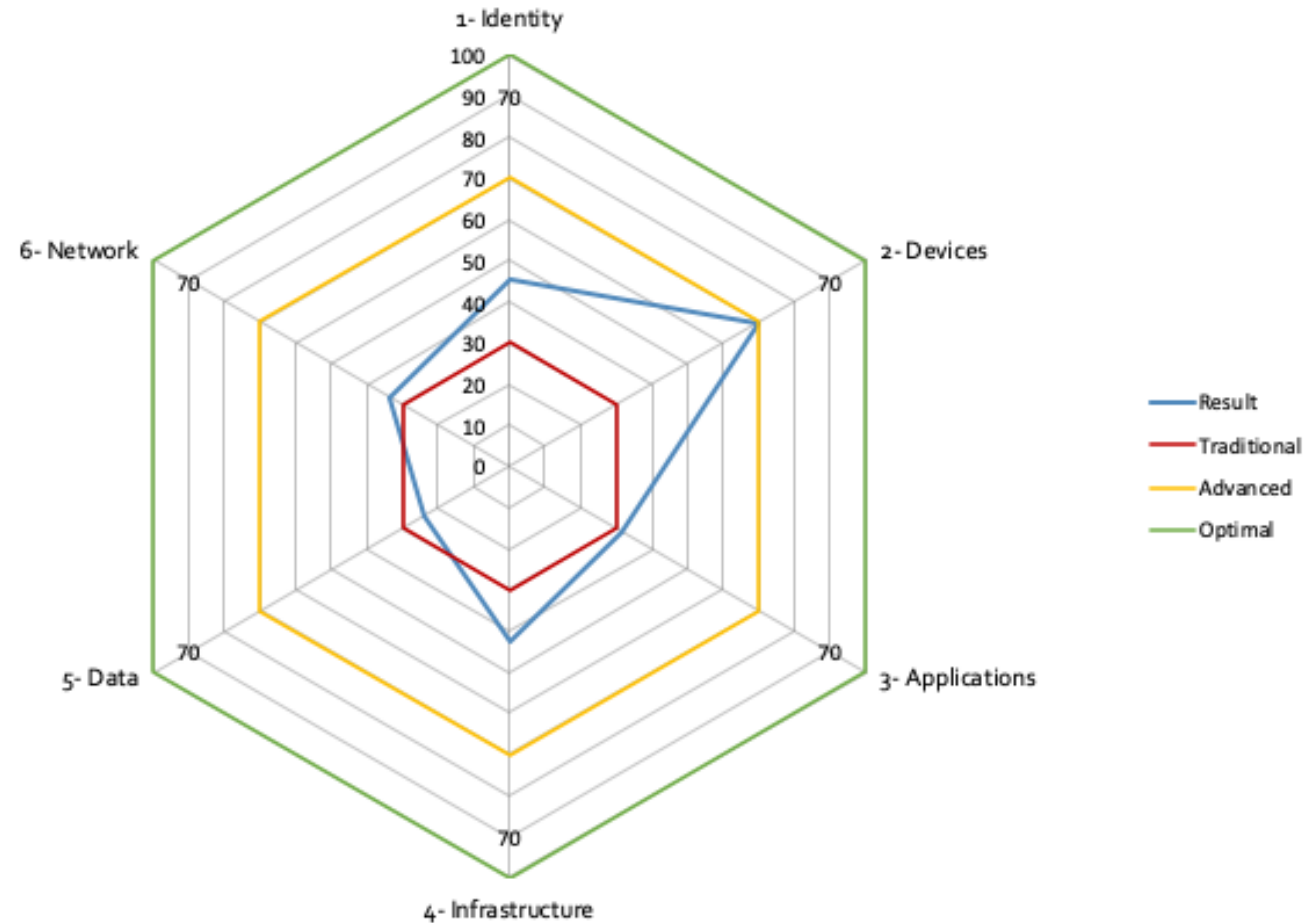
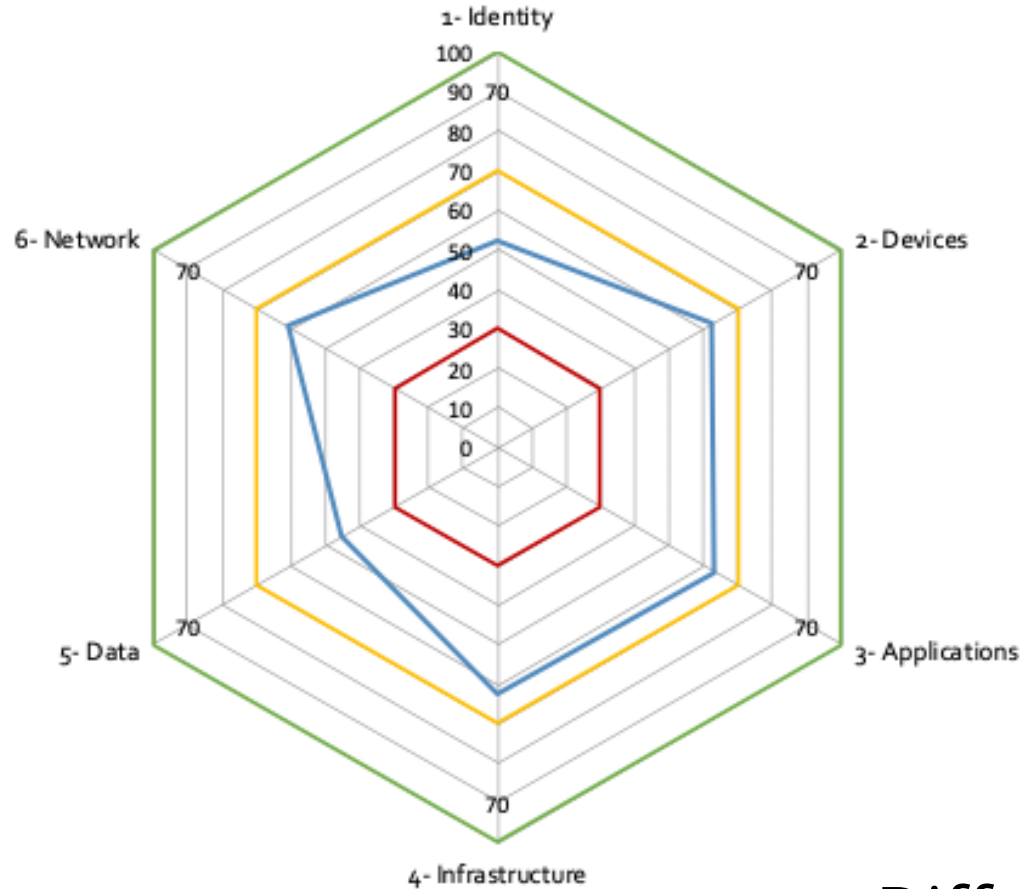


# Implementation steps

- The CCZT courseware (free) has a lot of good stuff here
- Review also Maturity Models

Question	Answer	More information
Is Azure AD your primary cloud directory, and if not, is it synced with your internal Active Directory directories?	Only Azure AD	Synchronizing identity between internal Active Directory and Azure AD.
Is Azure AD your identity repository for all your applications including business applications?	Partially	Deploying a reference architecture for access to all applications, including authentication, a guide to Azure AD comes with present in your organization.
Have you defined and implemented conditional access policies in Azure AD?	Yes, some of them	Conditional access policies for application and take first level of security.
In access policies, do you use context criteria (location or device compliance), and risk assessment on the user or connection?	Yes, context	Access policies can't (compliance) of the level assessment can't.
Have you blocked the use of legacy vulnerable protocols?	Partially	Legacy authentication points for attacks.
		Multi-factor authentication phone or a fingerprint.

# Maturity scores



Different organisations score differently,  
'Data' is consistently low

# Tactics for Zero Trust



## ZT Design Principles

Focus on business outcomes

Design from the inside out

Determine who/what needs access

Inspect and log key traffic



## Foundational Step of ZT Design

**Step 1:** Define Your Protect Surface(s)

**Step 2:** Map the Transaction Flows

**Step 3:** Build a Zero Trust Architecture (ZTA)

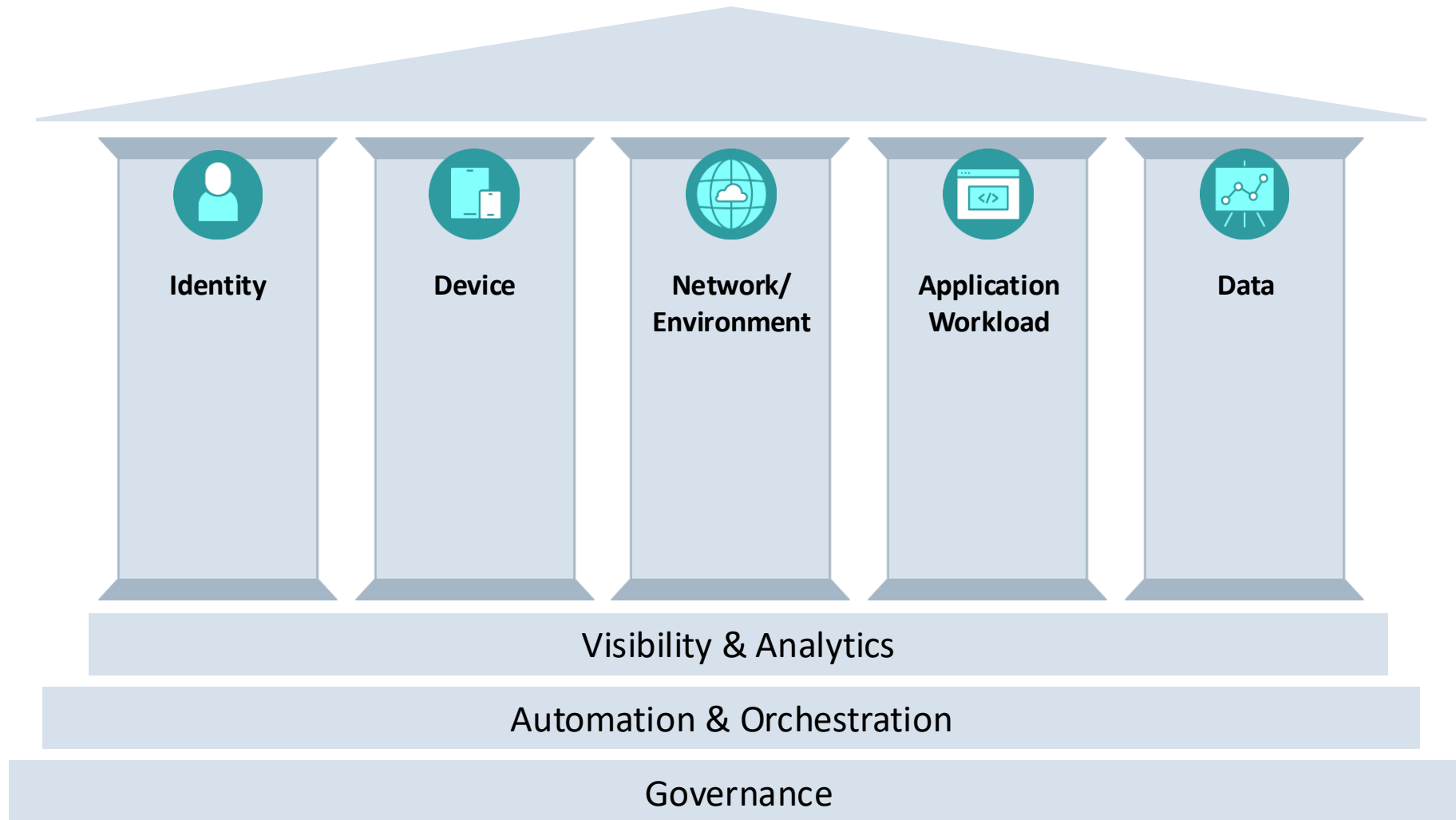
**Step 4:** Create ZT Policy

**Step 5:** Monitor and Maintain the Network

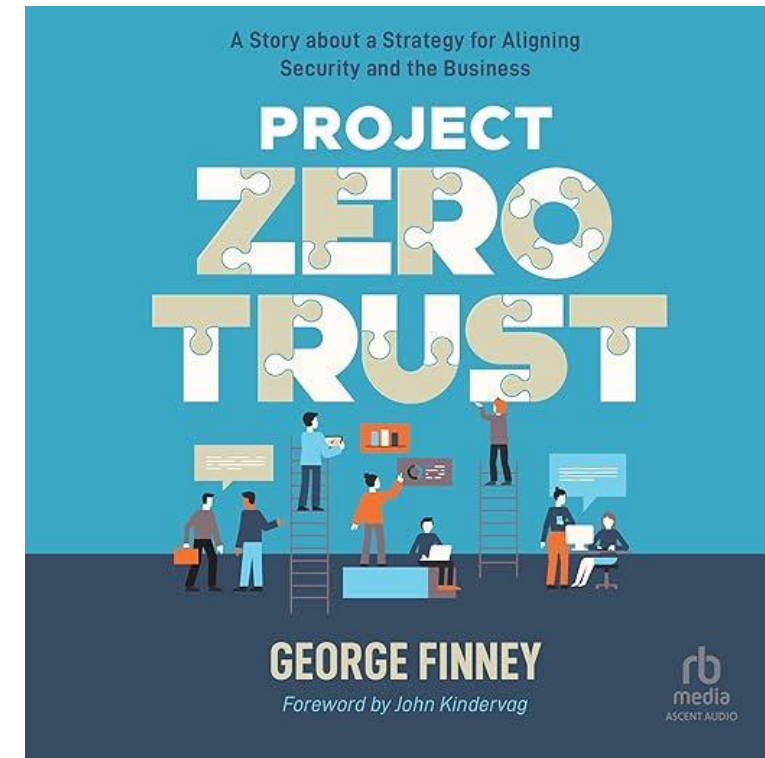
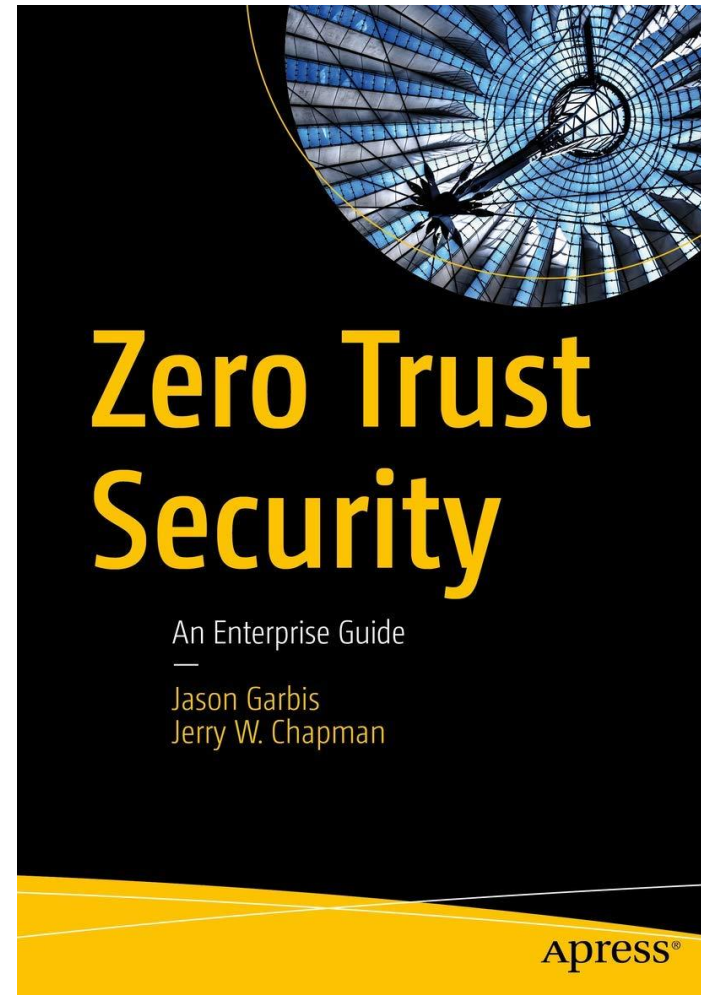
# Zero Trust – risks and fears

- Control loss to Security Dictators?
- Organisational paralysis?
- We never had control?
- It will work as designed, dehumanizing the collaboration between workers?

# Zero Trust for Cloud Infrastructure & Networks



# Further reading



# Up next

- **Using deployment diagrams to explain architecture and security to everybody**
- **Monday 2025-08-11 20:00–20:25, Cassiopeia**
- **Thomas Fricke:**
- **Can we trust the Zero in Zero trust?**
- **Tuesday 2025-08-12 15:00–15:50, Delphinus**





*Shameless plug*

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Thank you!

YouTube channel: ClubCloudComputing

ClubCloudComputing

